Australian Melon Export – Monthly Update

October 2021

For the 4 months to October of the 2021/22 season, Australian Melon exports recorded 4,118 tonnes which was 88 per cent higher compared the same period last year, worth \$8.5 million. Seventy-eight per cent (3,216 tonnes) were musk melons and 22 per cent (902 tonnes) were watermelons.



The Moving Annual Total (MAT) was 14,817 tonnes, rising 5.4 per cent in the month indicating a positive momentum.

Musk Melons

In 4 months to October 2021 musk melon exports were 3,216 tonnes worth A\$6.4m. The result was 88 per cent above the same period in 2020 (Table 1). Unit values were 3 per cent lower, and the overall value increased by 84

per cent for the period compared to 2020.

Table 1 : Musk Melon Key Measures			
EXPORTS	YTD	Chg LY	
Volume (tonnes)	3,216	88%	
Value (M AUD)	6.43	84%	
\$ per kg	\$2.00	-3%	
Source: IHS Global Trade Atlas: Fresh Intelligence analysis			

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Japan has increased 95 per cent to 1,166 tonnes and regained the leading position. Singapore increased 63 per cent to 1,080 tonnes. The UAE was 53 per cent higher to 89 tonnes.

Trade to New Zealand continued to ramp up with 455 tonnes recorded in 4 months (Table 2). While trade has re started the levels are still 66 per cent below the levels in the pre suspension periods.

On a month by month basis exports in October were

July to October 2020/21 2021/22 Market Chg LY MAT Tonnes Tonnes Tonnes 1.166 95% 5.005 Japan 597 1,080 63% 661 4.644 Singapore 225 Hong Kong 106 112% 650 455 New Zealand 616 United Arab Emirates 58 89 53% 560 Malaysia 126 38 -70% 218 New Caledonia 22 79 264% 189 Qatar 40 32 -22% 147 Brunei Darussalam 34 32 114 37 Papua New Guinea 21 12 51 0 22 Kuwait 0 Saudi Arabia 4 10 Nauru 1 1 4 Canada 4 all other 8 10 5 **Total YTD Tonnes** 1.707 3.216 12.315

Table 2: Musk Melon Exports by Market

Source: IHS Global Trade Atlas; Fresh Intelligence ana ++ >500% increase Ranked by annual volume MAT - Moving Annual Total

1,707 tonnes compared to 1,039 tonnes last year and 1,395 tonnes in 2019 prior to the New Zealand suspension. Export trade over the next few months should be even stronger.

Figure 1 Musk Melon Exports per month vs last 2 vears



Air freight accounted for 53 per cent of export shipments in July to October compared to 75 per cent last year.

	2020/21	2021/22
		%
Air	55%	53%
Sea	45%	47%
Tonnes	1707	3216

Source: IHS Global Trade Atlas: Fresh Intelligence analysis

Watermelons

For the same period to October, exports of watermelons reached 902 tonnes worth A\$2.07m. The result was around 86 per cent higher than last year (Table 4). Unit values were 13 per cent lower to \$2.29 per kg and this has meant that the overall value has increased by 63 per cent for the period compared to the same period last year (Table 4).

Table 4: Watermelon Key Measures			
EXPORTS	YTD	Chg LY	
Volume (tonnes)	902	86%	
Value (M AUD)	2.07	63%	
\$ per kg	\$2.29	-13%	
Source: IHS Global Trade Atlas; Fresh Intelligence analysis			

New Zealand access suspension impacted trade in 2020 and has restarted recording 403 tonnes, taking the market back to being the lead destination although still 36 per cent below pre suspension levels. Trade to United Arab Emirates increased 25 per cent to 233 tonnes.

Trade to Japan lifted 64 per cent to 108 tonnes, including 61 tonnes in October.

Qatar and Kuwait are lower and the combined trade to the Middle East is now 7 per cent lower at 375 tonnes for the 4 months to October.

July to October				
Market	2020/21	2021/22	Chg LY	MAT
	Tonnes	Tonnes	%	Tonnes
New Zealand	-	403		422
United Arab Emirates	187	233	25%	869
Japan	66	108	64%	297
Qatar	169	93	-45%	591
New Caledonia	14	32	134%	104
Kuwait	17	11	-33%	106
Saudi Arabia	-	10		12
Papua New Guinea	25	6	-77%	31
Nauru	3	3	1%	10
French Polynesia	-	2		2
Hong Kong	-	0		(
Singapore	2	0		51
Bahrain	2	-		(
Christmas Island	-	-		(
Kiribati	0	-		1
all other	2	-		6
Total YTD Tonnes	484	902	86%	2,50

Source: IHS Global Trade Atlas; Fresh Intelligence analysis

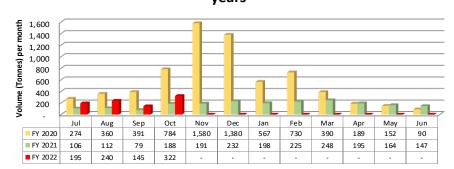
share of season

Ranked by MAT MAT - Moving Annual Total 36.1%

On a month by month basis exports were 322 tonnes exported in October, compared to 186 tonnes in the same month last year though well below 784 tonnes in October 2019. The New Zealand suspension was lifted 16 March

Figure 2 Watermelon Exports per month vs last 2 years

2021 and is helping to see a return toward the pre suspension levels.



Source: IHS Global Trade Atlas; Fresh Intelligence analysis

Fresh Intelligence Consulting

cent of July - October export shipments compared to 78 per cent for the same period in 2020.

Air freight accounted for 46 per

	2020/21	2021/22	
	%	%	
Sea	19%	54%	
Air	81%	46%	
Tonnes	484	902	







